# Trustees Annual Report

2014 - 2015



Company No. 1278887 Charity number 272465

## Trustees Annual Report 2014 - 2015

## **Contents**

#### Section 1

#### **Annual Report: Strategic Report**

- 1. Message from the Chair
- 2. Our work: who we are and our key objectives
- 3. Our impact:
  - a. Resilient Lives
  - b. Better Health
  - c. Upholding Rights
- 4. How we work
- 5. Proving our impact
- 6. Marketing and Fundraising
- 7. Our carbon footprint
- 8. The year ahead
- 9. Risk management
- 10. Financial review and reserves statement

#### Section 2

#### **Annual Report: Accounts and Governance**

- 1. Structure, Governance and Management
- 2. Trustees
- 3. Public benefit statement
- 4. Diversity and disability
- 5. Volunteers
- 6. Corporate Directory
- 7. Thanks to our donors
- 8. Auditor's report
- 9. Accounts

#### **Acronyms and Abbreviations**

**AFAP** The Australian Foundation for the Peoples of Asian and the Pacific

**CBCGM** Community Based Child Growth Monitoring

**CHU** Community Health Unit

**CLTS** Community Lead Total Sanitation

**CMDRR** Community Managed Disaster Risk Reduction

COOPI Cooperazione Internazionale
CPC Civil Protection Committee

CPD Casa Pequeno Davi

**CSO** Community Service Officer

**DISCOVER** Developing Innovative Solutions with Communities to Overcome

Vulnerable through Enhanced Resilient

DRR Disaster Risk Reduction

EWS Early Warning System

GSF Global Sanitation Fund

LEAP Livelihood Empowerment Agricultural Programme

MuniSAM Municipal Social Accountability Monitoring Programme

NGO Non-Governmental Organisation

NGS Northern Ghana Shea
ODF Open Defecation Free

**RUSHPIN** Rural Sanitation and Hygiene Programme in Nigeria

**SAMCom** Social Accountability Monitoring Committee

**SHA** Self Help Africa

WASDA Wuli and Sandu Development Association

**WASH** Water, Sanitation and Hygiene

**WASHCOM** Water, Sanitation and Hygiene Committee

## **Strategic Report**

Section 1 of the Annual Report

## Message from the Chair

2014/15 has been very challenging for many of the communities in which we work. Malawi has seen the worst floods in over 50 years, which has led to increased food insecurity and disease. Ebola has killed thousands of people in Guinea, a country that has received very little support in ending the disease compared to its neighbours. Bangladesh has seen increased floods and civil unrest and Brazil has had enormous challenges with the sexual exploitation of children ahead of the World Cup. Each of our Country Programmes has had its own set of challenges and we are hugely proud of all of our staff on the ground for their professionalism and commitment.

This year we have supported our Kenya country programme to become a locally registered NGO and a separate entity from the wider Concern Universal group. We look forward to supporting the Director and local board this next year through a transition period and on to great success. We have also completed our merger with Village Aid; who is now firmly part of the Concern Universal family.

We are very proud of our innovative programmes: creating carbon finance from our water and stove programmes, our drilling rig in Malawi and the shea butter business in Ghana are now up and running and gaining momentum. We have also implemented the largest global handwashing campaign that Nigeria has ever seen.

This year our work has reached over 3 million people, with a global turnover of £19.3 million. As always, we are extremely grateful to all our donors, partners and supporters for working with us to make a positive change in the world. We have kept our administrative costs very low this year, and this is down to the dedication of our staff around the world, who are united in their commitment to ensure the maximum amount of funds are spent where they are most needed to provide opportunities for some of the world's poorest people.

To make this possible requires a large number of people working in harmony: our Patrons and Ambassadors; our volunteers; our donors – institutional, individuals, corporate, communities, trusts and foundations; our staff in the UK and in the countries in which we operate; our partner organisations and the communities we seek to serve. On behalf of the Board I would like to extend our thanks and appreciation for all of the efforts, which together, have led to a year in which CU has helped to bring tangible benefits to more people than ever before.

This report from the Trustees forms an essential part of Concern Universal's governance which the Board takes very seriously. We discharge our responsibilities in a cooperative way with management and staff and feel truly rewarded as a result. This does, however, require our Trustees to devote much time and energy to their role and for this and their continued support; I would like to express my thanks and

appreciation. There have been a number of changes on our board and I would like to thank those trustees that have stepped down this year and welcome those who have joined us.

Thank you again to all who have been part of changing the lives of three million people this year, it is an incredible achievement.

Peter Ayres, Chair

## **Our work**

#### Who we are

Concern Universal is an international development organisation tackling poverty from the grassroots.

We create opportunities for people around the world to improve their lives and shape their own futures.

By building skills and connecting people at all levels in society, we help communities deliver practical solutions with long term impact.

#### What we do

Concern Universal has nine Country Programmes. Many of our country teams use their experience to influence policy and practice across neighbouring countries for example our cross-border project in Bangladesh has also delivered outputs in the Assam region of India. We work in partnership with over 60 local organisations. We also work in the UK to generate greater public interest in and support for international development.

We support initiatives that improve the daily lives of people in some of the world's poorest communities – for instance by improving the income-earning potential of smallholder agriculture, improved health care, or clean water supply. In 2014-15 over two million people have benefitted from long-term development projects, as well as 1.2 million people assisted with emergency relief, across five countries.

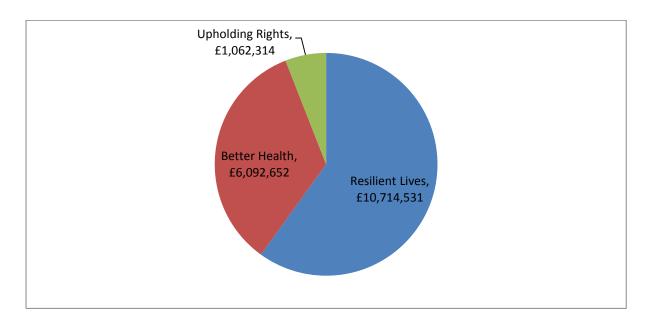
#### Our aims

From 2014 Concern Universal embarked upon a bold new strategy which focused on three core areas which we believe have the greatest impact upon the communities who we are working with.

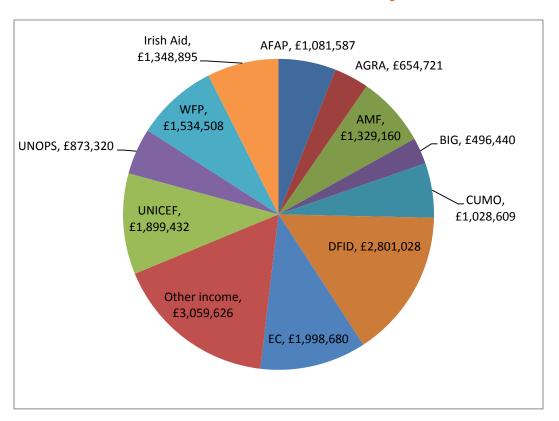
These strategic areas are: Resilient Lives, Better Health and Upholding Rights.

We identified these aims as we felt that it would ensure that our work was most effective and through these aims ran our core values of Human Respect, Community Focus, Integrity and Partnership.

## What we spent our funds on



## Where our funds came from this year



## **Our Impact**

#### a) Resilient Lives

#### What do we mean by Resilient Lives?

Our new strategy focuses on small-scale agriculture as a large percentage of the world's poorest rely on agriculture as their main livelihood activity. We are working to protect the right to food to ensure that those most vulnerable can sustain themselves and their families. Our projects enable the most vulnerable people to have more resilient and sustainable livelihoods and underpin economic growth that is equitable. We are able to ensure that people's livelihoods are more resilient by increasing market access for smallholder farmers and making agricultural practice more environmentally sustainable. We achieve this whilst prioritising issues around conservation and environmental protection including low carbon technologies and local and sustainable energy production.

#### What we achieved this year:

210,953 people with an increase in cash income 397,522 people with increased yields 681,542 people with a decrease in 'hungry months' 30,712 animals for farming provided 94,452 farmers trained

61,349 people that have established or strengthened their businesses, or who have received access to business inputs/services

4,327.8 hectares irrigated 965,431 trees planted

30,893 people using fuel efficient stoves
25,974 people with micro-finance loans issued, or who have
been helped to access micro-finance from another provider
430,998 people with increased understanding of environmental
issues (eg soil fertility and protection, environmental protection,
reforestation).

#### Case Studies - Resilient Lives

#### Bangladesh – India livelihoods programme

Since 2012, Concern Universal has been implementing the "Cross Border Transfer of Agricultural Technologies, Institutional and Market Development Project" in Bangladesh and India, to improve the food security, nutrition and resilience of 20,000 smallholder farmers.

The project promotes a unique way of working, with the development of self-motivated Local Service Providers. These are local advisors, and marketing agents, elected by the local farming community to provide their services for a modest fee or commission. These trusted advisers develop their knowledge by working closely with experts from the public and private sectors and help farmers to improve production and marketing, in a way that is accessible and affordable.

With the introduction of new farming techniques, Concern Universal has also given farmers the knowledge and encouragement to make better use of the land they have available, such as through the use of organic fertilisers.

Through LSPs the farmers can also hire equipment, such as pumps, ploughs and threshers, to help increase their productivity. They can also receive important advice and assistance in getting the most money for their produce at market.

A case study which exemplifies the affect that this project had on the livelihoods of local people is Ms. Kusuma Khatun and her husband Kubbat Ali who learnt how to successfully cultivate seasonal vegetables. This farmer couple were successful in vegetable farming by cultivating bitter gourd, brinjal, okra and jute leaf on 0.30 acre of their own land. They did this with the support and technical knowledge received from local service provider (LSP) Md. Zahidul Islam who has been trained in vegetable cultivation under the Cross-Border project.

Kusuma is a member of a vegetable cultivation group. The group received training on vegetable cultivation and marketing and additional support through quality vegetable seeds and working capital to buy better vegetable inputs. She and her husband decided to work together in their vegetable field.

"We have cultivated vegetables before, but never harvested much. Most of our production was used for family consumption. This year we were well prepared and followed all the instructions given by the LSP. We used quality inputs and you can see the difference between our field and the field of our neighbours. We learned that there is a strong link between quality inputs like seed, irrigation, fertilizer, pesticides, and technical knowledge about vegetable cultivation and the harvest and marketing. We never realised this link before." Kusuma.

#### b) Better Health

#### Why focus on better health?

We focus on Better Health because without good health there can be no development. Good primary healthcare starts with the basics: access to clean water and sanitation, protection from tropical diseases such as malaria and access to skilled health professionals. When people have access to good health care they are more likely to lead productive and fulfilled lives.

Our key goal is to improve health by increasing access to basic services like water, sanitation, primary healthcare and emergency food and shelter. The strategies that we will use to achieve this are ensuring the provision of basic services and improving the government accountability for the provision of these. We also take focus on influencing policy related to health and water in the countries where we work. Our

#### What did we achieve this year?

227,613 people with access to safe water
966 water points provided or rehabilitated
1,598 water point repairers, local masons or water committee
members trained/ supported
376 schools with a new or rehabilitated water point
94,286 school children who have benefited from rehabilitation
of school water point
595 'open defecation free' villages
79,224 new toilets built
17,539 school children with access to a single sex latrine

17,539 school children with access to a single sex latrine
1,295,922 people supported with emergency relief (including
emergency cash/ food distribution) or helped to prepare for
disasters

324,240 mosquito nets distributed 59,295 pregnant women supported 65,974 people receiving primary healthcare related support

policies facilitate community partnership and local ownership of primary healthcare. We also make provision for emergency relief.

#### **Case Studies - Health**

#### **WASH Project and Global Handwashing Day in Nigeria**

In Nigeria we have been implementing four WASH projects which will provide a total of 31 communities with access to safe drinking water. These pilot projects are integrating water point provision with sanitation & hygiene behaviour change, pioneering a best-practice approach for the wider WASH sector.

In 2014 we launched the world's largest Global Handwashing Day campaign. In partnership with PZ Cussons, we engaged two of Nigeria's biggest musicians, Sunny Neji and 2Face Idibia, to reach millions of Nigerians with life-saving handwashing messages and inspire thousands of school children to become 'Hygiene Heroes' for their families, schools, and communities.

Two of those inspired by the project were Hange Barnabas and Rose Odey. Hange Barnabas is a teacher at Mbaadanyi Primary School in Logo, Benue State. After being involved in the Global Handwashing Day celebrations, Hange decided to bring the campaign's message back to his school. He has even earned a nickname amongst his students: 'Papa Hygiene'.

After participating in the hygiene campaign Hange was given a plastic container with a tap and a carton of Carex soap which he took back to his school and started a sanitation programme. 'Papa Hygiene' reminds his pupils during morning assemblies to wash their hands with soap at critical times — both at school and at home. He explains that 'the response from pupils for handwashing is now higher. Pupils no longer need to be pushed to wash their hands, but they do it on their own.' Handwashing is now an everyday part of Mbaadanyi Primary School. 'We now have a health prefect who is in charge of appointing the pupil from the upper class to ensure that the bucket is always filled' explains Hange.

Rose Odey is a teacher at St. Christopher Primary School in Bekwarra, Cross River State, who brought her school to the Global Handwashing Day celebration. Rose reports that the demonstration and performance by Sunny Neji had a huge impact on both teachers and pupils in the school, and that handwashing is now a regular part of their school day: 'When I returned to school, I taught my class the importance of washing their hands. Now the whole school is getting into the habit.'

Rose also took the campaign's life-saving message home: 'My husband used to be very careless about washing his hands when kola nut was served. But now I have educated him and the children on handwashing, and have even provided water and soap in the toilet and kitchen. Handwashing is now a norm in my house'

### c) Upholding Rights

#### Why focus on Upholding Rights?

We focus on Upholding Rights because we understand that the underlying causes of poverty and inequality are often related to unequal power and the lack of accountability of those in positions of power. Our key goal in this area is to improve government accountability to vulnerable people and to increase citizen engagement in decision-making processes, as well as increasing the respect for the rights of all people.

To achieve this goal we focus on social protection and gender and disability rights. We pay particular attention to issues around the prevention of violence against women. We also understand the fundamental role of local governance and social accountability in giving citizens a voice.

#### What did we achieve this year?

99,933 people in dialogue with local or national government in issues that affect their livelihood

286 workshops between community and local government on issues that affect their livelihoods

54 local government bodies using social accountability tools 1,357 CBOs/CSOs trained and supported in using social accountability techniques and tools.

879,720 people trained in advocacy skills and/or made aware of their rights.

247 advocacy (lobbying) actions led by community

#### **Case Studies – Upholding Rights**

#### **Advocacy and Upholding Rights in Mozambique.**

During the last year we have assisted 38 civic groups at district level and six groups at municipal level to monitor and demand transparency and accountability from local government regarding planning, needs assessments, allocation of resources, expenditure and performance management and supervision of management of public resources. We also secured funding to ensure improved access to services for people with disabilities. Additionally we have helped strengthen local and provincial government departments in procurement, contracting, budgeting and supervision, this was done not only through formal training, but also by coaching and day-to-day technical support.

#### The MuniSAM project

The MuniSAM project (which stands for 'Monitória de responsabilização social nos Municípios' — Monitoring social responsibility of local government) in Mozambique exemplifies our work on upholding rights. At the core of the MuniSAM's approach is improving basic needs through available resources and monitoring of municipal activities by civic groups in the planning, execution and performance of their duties. It fosters continuous, constructive and systematic interaction between all these stakeholders in target municipalities.

Sara Estevan Wachica is 24 years old and was born in Cuamba. She has completed her education but is not yet in paid employment. Through the project she was elected to be one of the two representatives of their area in Cuamba to be part of a committee to monitor the activities of the Municipal Assembly. She has now been working with them for two years and according to Sara, the training sessions provided the participants with knowledge and tools to enable them to undertake this work, which is recognised by the community and other stakeholders.

'For me the training taught me how to develop the personal skills needed to speak to many people: councillors, communities and economic organisations. Through this process we began to understand how public resources work. I really praise MuniSAM for the work that they do, they have encouraged greater participation by the improvement of the skills of each member of the Committee. Today we explore any subject without shame, without fear because we know what we are talking about. This work must not and cannot stop; we have got to continue to improve our skills.'

- Sara

After the training Sara felt comfortable to talk to a range of different people and felt she had gained respect in the community through her work. This change has brought many positive aspects to her life,

'in my house my family thinks I'm doing a good thing, they see me as a person who is capable, and they respect me. They bring children for me to look after and ask my opinion on lots of things. I feel really proud of the way I see people respecting me.'

Through interaction with municipal bodies, that the training and activities enabled, a good relationship between the Municipal Council and the community has been developed which 'creates a much more stable environment for Civil Society in Cuamba'.

## How we work

In order to achieve these aims we remain focused on our core values of Human Respect, Community Focus, Integrity and Partnership.

These values are reinforced by our approach to our Country Programmes which are underpinned by principles of working in partnership and seeking community driven solutions. We strive to establish and address the causes of poverty instead of focusing on the effects. We develop practical solutions to the issues faced by these communities and work with them to raise their voices and hold those in power to account.

## **Working in Partnership**

Working with partners ranging from international agencies to local beneficiaries is key to our work at Concern Universal. By each partner contributing their skills and expertise to the project and by working together with the local communities, we are able to achieve the best outcomes for all involved.

#### **Case Studies – Working in Partnership**

#### Supporting smallholders in Malawi to increase profit through farming

Concern Universal partnered with Universal Industries Limited (UIL), the International Potato Centre, the Ministry of Agriculture and smallholder farmers on a successful project to produce Irish potatoes for the production and local sale of crisps in Malawi.

Responding to a growing demand for high quality crisps in Malawi, UIL approached Concern Universal to develop an initiative to work with smallholder farmers in the Ntcheu and Dedza Districts to produce Lady Rosetta potatoes. UIL was offering to supply farmers with potato seed (on loan), buy the potatoes and transport them to their processing plant, and hence provide a guaranteed market. Smallholder farmers were interested in working with UIL to diversify their on-farm income and Concern Universal wanted to support farmers to ensure this could be developed into a successful working relationship.

Given the complexity of growing the Lady Rosetta variety Concern Universal also sought the support of the CIP to train farmers and staff on potato production and conduct trials for various potato varieties to evaluate their performance. Concern Universal identified farmers who wanted to participate in the trial, assisted in site identification, provided inputs to support potato production, and facilitated communication between CIP/UIL and farmers. The government also supported the project through field supervision and provision of extension messages to farmers. During the first growing season, 75 farmers benefitted from the partnership, increasing their incomes by an average of K30,000 (\$200).

This project bought together the resources and expertise of a range of key agencies and institutions who could support the farmers in diversifying and thereby increasing their income. It covered all aspects of the supply and development chain, from a commercial partner to provide the seeds and a market for the grown product to the CIP and government departments who could provide expertise and training in specialist areas when needed. In this project Concern Universal was able to act as a catalyst in bringing all these agencies together to achieve the best outcomes for the beneficiaries and all the partners in the project.

## **Development Education**

#### **Development Education: 450 Pledges to Protect the Planet!**

In 2014-15 Concern Universal reached 7,767 children and young people through our Development Education programme. Drawing on our work overseas, we delivered 132 interactive workshops and 39 assemblies in primary and secondary schools throughout the West Midlands. We also launched our teacher training programme via the Global Learning Programme which showcases how to embed global learning in the classroom. Through exploring global issues around food security, health, climate change, water and sanitation, our aim is to develop children's knowledge of international development, critical thinking skills and a positive vision of the future. We do this work because we believe that more needs to be done to engage young people in dialogue, debate and actions to solve the challenges facing society today.

In Spring 2015 we led our most successful Development Education project to date. Co-designed and delivered by our team of volunteers 450 children from 15 North Herefordshire schools took part in the Climate Champions Project; learning about fuel efficiency; the effects of climate change; sustainability and how everyday actions can help protect the planet for the future. Through a series of workshops, funded by Kingspan Community Trust, each child made their very own Malawian fuel efficient 'flowerpot' stove out of clay, a simple, low cost, cook stove which saves 40% less firewood and helps reduce deforestation and flood risks. The project ended with children leading their own assemblies and an eco-display in Leominster Tourist Information Centre of each pupils pledge to protect the planet. The project has sparked lots of critical discussion about our environmental responsibility towards our local and global community; we were overwhelmed by the children's response who lead their own assemblies on how to create a more sustainable future for everyone. We are delighted to have secured more funding to deliver this project again in 2016.

## **Proving our impact**

This year we continued to implement our *Programme Effectiveness* strategy which take a holistic approach to impact and has been developed around four key areas: Monitoring; Evaluation and Impact; Accountability; and Learning and Research.

All the projects that we are funded to deliver must carry out external evaluations and rigorous in-country audits. In each case this report is then studied in depth by the management team responsible for that project, who prepares a response to it to ensure that all necessary lessons are learnt and disseminated.

In 2014 – 15 a number of positive external evaluations were completed with our programme teams. All of these evaluations are available on request:

**Enhancing Community Resilience Programme, Malawi:** An external evaluation completed by LTS International Ltd, the Centre for Development Management and Training Support Partners. The Value for Money Assessment looked at the economy, efficiency and cost benefit analysis of the project and found that we are performing well.

**Kasumbu and Mpando Water Supply and Sanitation:** This project took place from September 2012 to February 2014 in four regions of Malawi. The evaluation found that the project had been delivered well.

Preventing Women's III Treatment/Rehabilitating Widows (Anti-torture) in Cross River and Ebonyi States Project: This evaluation related to a project that was undertaken in Nigeria between 2011-14. The overall objective of the project was to contribute to the eradication of women's rights abuses through awareness-raising, building partnerships, supporting victims of physical and mental abuse, and advocacy for improved implementation of legal instruments. The evaluation noted that the project exceeded all its targets.

**Project Interventions in Casamance Region of Senegal 2003 – 2014:** We conducted an internal Desk Study of the projects we had implemented in the Casamance region of Senegal. It reviews a range of initiatives focused on peacebuilding in the region, in particular focusing on women, refugees and capacity building. We continue to be one of the main actors in livelihoods development in Casamance.

#### Impact of the Local Development Support Programme (LDSP) in Malawi

The LDSP Project has been running in Malawi for the past five years to improve food and nutrition security. This project focuses on enhancing local government capacity to plan and provide effective services, including improved food and nutrition security, health, income, and access to family planning and reproductive health services. The end of project evaluation has shown that the project improved food and nutrition security, income and access to services for 32,000 households. The project has significantly improved food security, with 95% of households now food secure and 78% with access to clean water.

## **Marketing and Fundraising**

This year we restructured our marketing and fundraising activities under two new departments, the Marketing & Partnerships and Public Fundraising teams. This was done to ensure more effective communication, partnership development and income generation.

#### **Public Fundraising**

This year we were involved in a successful new campaign with Radio 4. As well as raising over £20,000 it also bought us to an entirely new audience and yielded more than 500 contacts for our database.

The period from December to March saw the completion of the Ebola Cash Appeal. This was the first time we have delivered such an appeal and as well as hitting our target we also learned a huge amount about internal processes and how our supporters responded which gives us confidence to plan a range of new direct marketing activities.

#### **Partnerships**

Our relationship with PZ Cussons, supporting our sanitation work in Nigeria, continued to evolve this year. We also secured further funding from the One Foundation for water projects in Malawi, together worth £200,000 per year over the next three years.

#### **Carbon Finance**

The first payments from the Carbon Finance income stream were received this year. This marks the successful conclusion of a year-long development phase, with new carbon products also being developed for roll out next year.

With our carbon partner co2balance we are trialling a new Gold Standard procedure for sustaining clean water supplies. This is at the premium end of the voluntary carbon market. The project aims to secure long-term finance, from either carbon offsets or corporate funding, when broken water pumps are repaired, to ensure that they are then maintained, thus providing clean water to communities for at least seven years. In addition from our cookstove work in Malawi we launched our first carbon reinvestment project, a solar powered under-5s clinic.

#### **Website Development**

In October 2014 we launched Phase 1 of new website. Since then the website traffic has increased by over 160%, from an average of 5,000 visitors per month, to an all-time high of over 13,000 visitors during the month of January 2015. The improved content, donation process, and online appeals have all contributed to a growth of 277% in online donations since launch- a total of £3,505 compared to £929 in the 4 months prior to launch.

The focus on digital marketing has yielded good results, which can be built upon with the new website. Since we started benchmarking basic website activity in 2013 we have seen an overall increase of visits to the site by 67%, a 16% increase of new

visitors, an increase in visitors coming to our site from Facebook by 41% and click through rates from Twitter up by 404%.

#### **Media Coverage**

We have developed our online Media Toolkit and in the case of the Malawi flooding campaign we were able to include a range of supporting materials such as case stories, press releases and photographs. From these resources we have received positive media coverage of our work in a variety of publications including The Guardian and The Ecologist.

## The year ahead

April 2014 saw the launch of our 2014-19 Strategy, Opportunity ends Poverty. Our work over the next five years will focus on three key Change Objectives: Resilient Lives; Better Health; Upholding Rights. Whilst our vision continues to be a world where people are able to live with JUSTICE; DIGNITY; and RESPECT our new strategy lays out clearly how we will achieve our objectives, through: Holistic, community-led programming; Effective partnerships; Raising people's voice; Holding power holders to account; and targeting the causes of poverty. During the first year of Opportunity Ends Poverty we have made excellent progress against all 29 of our programme indicators, and we are well on the way to achieving all the targets that we set for our Change Objectives.

In summary, here is an outline of the Country Programme Objectives 2015-16 for our 9 programmes:

#### Bangladesh

In rural areas we will scale up our current agriculture and WASH programs and incorporate stronger value chain development and protection components to empower the indigenous population in the area. We will also intensify our DRR activities in close collaboration with local government institutions and the Department for Disaster Management. We will also focus on a stronger protection strategy to combat violence against women through linkages with the UNDP Community Policing initiative.

In all urban areas we want to step up efforts in urban slums, particularly in the field of WASH, health care, livelihoods and resilience. We will build on our experience with promoting local service providers to extend the outreach of existing public and private initiatives and develop services that are affordable for impoverished slum dwellers.

#### Brazil

The focus will continue to be 'improved quality of life' for vulnerable communities, women, children and youth from the northeast region of Brazil.

We will measure tangible benefits in people's lives, especially in relation to improved access to quality public policies and basic services, improved respect for human rights, especially for children and women and better life opportunities for children.

We will also focus on women's economic autonomy, improved food security and sustainable livelihoods. In addition to reduced vulnerability of urban and rural communities and increased efficiency, sustainability and impact of partner programmes.

#### Cameroon

We will continue to deliver our 'In Search of Common Ground' project through our long-term partner MBOSCUDA (Mbororo Social and Cultural Development Association). In August 2015 the project, aimed at reducing conflict between crop farmers and cattle herders over access to land and water, will enter its third year. In the 2015/16 period we will continue to work across all seven districts in the North West Region of Cameroon to promote conflict mediation through dialogue, providing clean and safe water by constructing water-catchment protection sites, improving pasture and facilitating shared use of land through the practice of Alliance Farming.

Following the merger with Village Aid we will be developing a Cameroon country strategy building on MBOSCUDA's five year programme strategy - which will include developing new partnerships in Cameroon (for example with NOWEFOR - a network organisation for farmers) which will consolidate the programme and provide new opportunities for attracting project funding. We shall also be exploring opportunities for closer links between the CU country programme in Nigeria and the work in Cameroon.

#### Gambia & Senegal

We are currently implementing 12 main projects, including securing two new national projects in Senegal – The ICT Challenge, and an AGRA project to conduct farmer trials of improved crop varieties in six regions over two years. Both projects will allow us to establish an office in Dakar for the first time.

We will continue to share the transformative effects of farmer run rice irrigation projects for food security and livelihoods in The Gambia. This work is ready to be taken to scale and could have a transformative effect on the country. WEARM is expanding our earlier pilot work on farmer federations and advocacy for women at the local level. Pilot work continues on resilience; ebola preparedness; seed networks and kitchen gardens; soil fertility farmer trials and supporting Casamance women migrants with better services.

#### Ghana

In Ghana we will continue to focus on tacking poverty and inequality among socioeconomic groups and geographical areas most excluded, and vulnerable to current macro-economic shocks. We will create opportunities for the marginalised to tap into available economic and political (democratic) potentials. In order to achieve this we are focused on the northern enclave including the three northern regions of Northern, Upper East and Upper West region, Brong Ahafo and Northern Volta Regions. We will identify sections of the population excluded from the governance and the decision making process to enhance real participation thus targeting rural populations in general and women and youth in particular. Our economic empowerment interventions will target the self-employed agricultural sector workers and rural micro-entrepreneurs especially women.

#### Guinea

We will consolidate our Livelihoods programme and focus on the Making Markets Work for the Poor approach to market development. We will expand our WASH programme, focusing on developing local markets to supply WASH products and services to communities while mobilising them for this sector. Furthermore we will contribute to the Ebola response, especially on community mobilisation, and to the recovery through an approach linking Relief, Rehabilitation and Development.

#### Malawi

Our work in Malawi will centre around three key objectives. We will focus on increasing the quality and coverage of community-focused service provision. In order to achieve this we will look to implement large-scale delivery efforts with each project covering at least one whole traditional authority. We will also work to establish further linkages between Districts and Sub-Districts and community awareness of their rights and responsibilities. Our second goal will centre on targeted inventions to enhance community resilience to climate change and increased agricultural production. Finally we will look to stimulate local economic development and pro-poor growth by linking smallholder farmers to urban and expert markets. In addition we will support communities in diversifying their income by encouraging them to look beyond traditional agriculture through entrepreneurship and access to finance.

#### Mozambique

Through partnerships with local CSOs, local communities, Government and the private sector we will work to assist citizens and CSOs to monitor and demand transparency and accountability from the Government regarding provision of services and public resources allocation.

Our program in Mozambique is focused on promoting social accountable governance where citizens and groups can engage with officials and service providers in public resource management. Through this we seek to ensure that these resources are effectively managed and that the delivery of public services is responsive to the needs of the community. The Concern Universal Mozambique program focuses on accountability around food security, community health and water and sanitation sectors.

#### Nigeria

We have significant capacity to deliver WASH programmes at scale, particularly Community-led Total Sanitation approaches, in Nigeria. Through the RUSHPIN project in Benue State, opportunities in conflict prevention & peacebuilding in North-Central Nigeria will be explored. We will assess the potential to increase our programming into the Niger Delta region (Akwa Ibom State) and the South-East zone (Ebonyi State). We will continue to emphasise capacity building for local NGOs, CSOs, CBOs and government agencies into all programming areas, as well as developing its internship & staff training programme.

## **Risk Management**

#### **Risk Management**

Concern Universal takes very seriously the management of risks to which the charity is exposed. At the same time, Concern Universal is an entrepreneurial organisation, which strives to make the most of all opportunities in pursuit of our mission to challenge poverty and inequality.

Our approach to Risk Management therefore endeavours to strike a balance between mitigating and managing risks, while ensuring that the organisation retains the flexible, decentralised and responsive character that has enabled it to succeed and flourish. We would characterise this as a 'risk-aware' rather than a 'risk-averse' approach, which emphasises the identification, anticipation, and active management of risks and related opportunities.

#### **Risk Management Process**

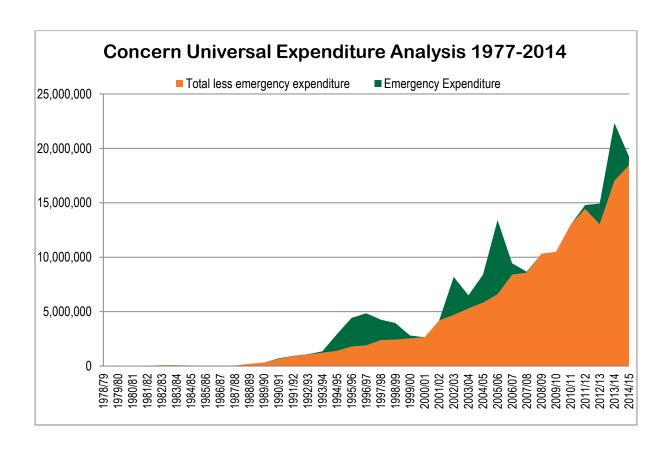
At an operational level, actions to address many of the risks identified through risk management are incorporated in Concern Universal's Common Law Standards - the minimum standards that all parts of the organisation must adhere to. Performance with relation to these standards is systematically monitored on a monthly and annual basis as follows through the Monthly Operational Indicators (MOI) and the Monthly Common Law Summary (MCLS). An Annual Risk Management Review provides a comprehensive review of the risk list, ranking and register. Findings of the Annual Review are presented to Trustees in their June meeting each year. The key risks that have been identified this year are failure to raise sufficient unrestricted and restricted funds, failure to meet donor requirements, and the failure to achieve the desired return on fundraising investment.

Consideration of risks and assumptions forms an integral part of the development and implementation of strategy across the organisation, at both organisational and country programme level. Concern Universal's Organisational Strategy outlines assumptions and risks related to our strategic objectives, and these are regularly reviewed.

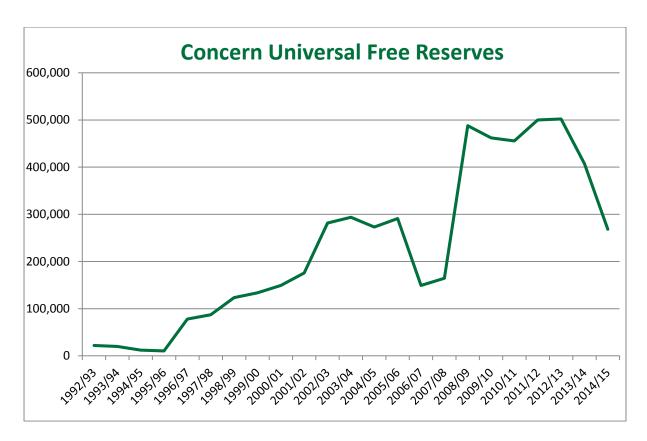
All Country Programmes include consideration of risks when reviewing their Country Strategy.

In addition, regular reviews of 'big picture' risks in the short, medium and long term are covered in the Executive Director's quarterly report to the Board of Trustees.

## **Financial Review**



Income and resources expended declined significantly this year, both by 17%. However, this apparent negative trend has a positive cause: last financial year Concern Universal managed the distribution of over £5 million worth of foodstuffs to households in Malawi in extreme need due to crop failure. This year the equivalent figure was only £0.8 million, due in part to improved yields. Our work on better health increased, due to continuing work in Nigeria supported by UNOPS Global Sanitation Fund, plus the distribution of £1.2 million worth of mosquito nets in partnership with the Against Malaria Foundation. Several successful projects focussed on upholding rights were completed in the year and lack of follow on funding has meant a reduction in resources secured and applied in this sector of our work.



General funds declined further this year owing to some significant restructuring: a decision was made to transfer our Kenya programme to our local staff as a separate NGO then our fundraising team was also extensively restructured as we look to renew our strategy for flexible income generation: for the coming year a significant surplus is budgeted which will rebuild the reserve. In addition, there were unforeseen clawbacks from EC funded projects following extensive project audits commissioned in the previous year.

#### **Funds policy**

The Trustees keep the fund position of Concern Universal under continuous review in line with the policy laid out below.

#### **Free Funds**

The Trustees regard the level of Free Funds as crucial in allowing Concern Universal to continue to serve its beneficiaries through temporary gaps in donor funding periods. The Trustees also wish to be able to call on funds to seize opportunities to develop appropriate new activities to further Concern Universal's objectives where there may be delays in securing donor funding.

There is a significant trend among donors to fund in arrears rather than in advance and, therefore, the Trustees anticipate that funds will also be needed on an on-going basis in order to fully fund project activities pending receipt of donor funds. Multi-annual project funding is important for Concern Universal and the pattern of project initiation and completion rarely results in a consistent and predictable flow of funds.

Trustees judge that Concern Universal should hold at least three months but not more than six months value of support costs and management costs in order to be able to preserve its basic structure in each of its country programmes through periods of low levels of project funded activity, as well as to ensure adequate cash flow for projects funded in arrears. Based on support and management costs totalling £2,659,532 for the year to 31 March 2015, the minimum target for funds is £664,883 and the maximum is £1,329,766. The trustees are aware that reserves are below the minimum level. Operational and financial plans are in place to improve this position in 2015-16. At 31<sup>st</sup> March 2015 the total free reserves were £268,219. In the 2015-16 year Trustees have set a budget to increase this total by £185,000 and will continue to focus on building reserves to reach the minimum target.

#### **Designated funds**

A number of designated funds are held as part of Concern Universal's unrestricted funds but which do not form part of its free reserves. The most significant of these is the CUMO loan fund. The year-end balance of £1,249,935 represents a revolving microfinance loan fund in Malawi. The CUMO operations are undertaken through a separate subsidiary company and, under that company's constitution, these funds must be retained within that company. They are therefore not part of the free reserves available to Concern Universal.

## **Accounts and Governance**

Section 2 of the Annual Report

## Structure, governance and management

The Chief Executive Officer of Concern Universal is appointed by the Trustees to manage the day-to-day operations of Concern Universal, and ensure the overall implementation of the organisational strategy as agreed by the Trustees. Four full Board meetings are held during the year (in June, September, November and February), informed by recommendations from the Finance Committee. In addition the Board formally meet for a one day strategic workshop.

The Chief Executive Officer and the Chair of the Trustees communicate weekly, and the Chair of the Finance Committee communicates every month with the Director of Finance and Services. The Chief Executive Officer has delegated authority for the executive management of Concern Universal. Country Directors, in nine countries of Africa, Asia and South America, lead and manage the work internationally, at country level, with the support and guidance of the Chief Operations Officer and Programmes Team.

## **Responsibility of Trustees**

The trustees (who are also directors of Concern Universal for the purposes of company law) are responsible for preparing the report of the trustees including the Strategic Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing these financial statements, the trustees are required to:

- Select suitable accounting policies and then apply them consistently
- Observe the methods and principles in the Charities SORP
- Make judgements and estimates that are reasonable and prudent

- State whether applicable UK Accounting Standards and statements of recommended practice have been followed, subject to any material departures disclosed and explained in the financial statements
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in operation

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

- There is no relevant audit information of which the charitable company's auditors are unaware
- The trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information

The trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Members of the charity guarantee to contribute an amount not exceeding £1 to the assets of the charity in the event of winding up. The total number of such guarantees at 31 March 2015 was nine (2014 - 8). The trustees are members of the charity but this entitles them only to voting rights. The trustees have no beneficial interest in the charity.

#### **Appointment of the trustees**

Members are informed of new trustee appointments at the Annual General Meeting. Trustees may hold office for two terms of three years, but can stand for re-election if agreed by the board. The total number of Trustees shall not at any time exceed a specified number, currently fixed at 11. When considering the appointment of Trustees, the Board has regard to the skills audit of existing Trustees, the requirement for any specialist skills, and ability to contribute to the charity's governance. The Board has a limited term and rotation of tenure policy. During 2014-15 three new members joined the Board and one stepped down. At the end of the year (31 March 2015) the Board had nine members. One of our new Trustees is the Chair of Village Aid.

#### Trustee induction and training

The key element of the induction is to ensure sound understanding of the charity's mission, principles and strategy as well as the legal obligations of Trustees. The induction process for new Trustees involves a combination of provision of key documents (such as the organisational Governance Guide, organisational strategy, annual report, current budget, documents on the legal obligations and duties of Trustees) plus communications and face to face discussions with key staff and Trustee representatives including the Chair and Chief Executive Officer.

Trustees also have the opportunity to attend training workshops on relevant governance issues

## **Public benefit**

Charity trustees have a duty to report in the Annual Report on their charity's public benefit. They should demonstrate that:

- 1. They are clear about what benefits are generated by the activities of the charity. This report sets out in some detail development activities carried out to further each of Concern Universal's two strategic aims.
- 2. The benefits must be related to the objects of the charity. All activities are intended to further Concern Universal's charitable objects, which are to enable community-led development and inspire and influence others.
- 3. The people who receive support are entitled to do so according to criteria set out in the charity's objects. Wherever possible, the views and opinions of people living in poverty are sought in the design and implementation of programmes of assistance. This approach helps to ensure that programmes are targeted to people in need, and that beneficial changes to the lives of people living in poverty can be evaluated and assessed.

Trustees are therefore confident that Concern Universal meets the public benefit requirements, and they confirm they have taken into account the guidance contained in the Charity Commission's general guidance on public benefit where applicable.

## **Diversity and disability**

Concern Universal wholeheartedly supports the principle and application of equal opportunities in employment. Concern Universal believes that a vision of holistic and sustainable development is properly achieved when all the human resources, talents and skills available throughout the communities where we work are duly considered

when employment opportunities arise. All employees will be given equal opportunity and access to training to enable them to progress both within and outside the organisation. Every possible step will be taken to ensure that individuals are treated equally and fairly and that decisions on recruitment, selection, training, promotion, career development and redundancy are based solely on objective criteria. These principles will also apply to pay, benefits, procedures and all terms and conditions of employment. As an international NGO committed to social justice, Concern Universal seeks to ensure that our Partners develop and apply good equal opportunities practice for their own employees.

## **Volunteers**

The pillars of any organisation are its people. Concern Universal is supported by passionate volunteers throughout each country programme who give the gift of time, skills and experience to help challenge poverty and inequality. In the UK this year, 43 individual volunteers have supported our marketing, fundraising, finance and services, advocacy and programmes teams. This family of highly skilled and passionate people have donated approximately 9,400 hours, with an approximate value of £70,864. Each volunteer contributes in a unique way from contributing to organisational strategy, writing blogs, taking part in fundraising events, raising money from Trusts and foundations, leading workshops in schools, supporting administration and finance, to researching and managing information in the programmes team. Our team of volunteers are ambassadors for our vision and demonstrate loyalty and commitment to giving families around the world the opportunity to create a brighter future for themselves.

#### **Auditors**

Sayer Vincent LLP were re-appointed as the charitable company's auditors during the year and have expressed their willingness to continue in that capacity.

The report of the trustees, which includes the strategic report, has been approved by the trustees on 29 December 2015 and signed on their behalf by

Peter Ayres,

Chair of Trustees, Concern Universal

## **Corporate directory**

Concern Universal is a charitable company limited by guarantee, incorporated on the 27 September 1976 and registered as a charity on 15 December 1976 in England and Wales. Charity number 272465

#### **Governing document of Concern Universal**

The company was established under a memorandum of association (amended 18th October 1997) which established the objects and powers of the charitable company and is governed under its articles of association (amended 29th November 2003). The company is limited by guarantee and is registered in England at 21 King Street, Hereford, HR4 9BX. Company number: 12278887

#### Names of trustees (on 31 March 2015)

Peter Ayres, Chair Lucy Weston, Chair of Finance Committee Nicola Mushet Chikondi Mpokosa Robin Todd Nicholas Briggs (appointed 27/09/2014)

Adam Wayne (appointed 27/09/2014)
Alan Davies (appointed 28/06/2014)
Sara Howe (resigned 26/05/2015)

#### **Principal professional advisers**

Concern Universal's principal professional advisers include the following:

#### Bankers:

Royal Bank of Scotland Maidstone Branch 94 High Street Maidstone Kent, ME14 1SA

Standard Chartered Bank London EC3M 2RY

#### **Auditors**

Sayer Vincent LLP Chartered accountants and statutory auditors Invicta House, 108-114 Golden Lane London, EC1Y 0TL

#### **Solicitors**

Blake Morgan, Harbour Court Compass Road, North Harbour Portsmouth, PO6 4ST

#### **Senior Management (31 March 2015)**

Chief Executive Officer: Kathryn Llewellyn

**Chief Operations Officer:** Matthew Lake

Finance and Services Director: Richard Broom

Company Secretary: Blaise White

## Thanks to our donors:

We are enormously grateful for generous support from all our donors, including:





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## The co-operative





























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## **Auditor's Report**

#### Independent auditors' report to the members of Concern Universal

We have audited the financial statements of Concern Universal for the year ended 31 March 2015 which comprise the Group and Concern Universal Statement of Financial Activities, the Group and Parent Charitable Company Balance Sheets, the Group cashflow statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and section 144 of the Charities Act 2011 and regulations made under section 154 of that Act. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of trustees and auditors

As explained more fully in the statement of trustees' responsibilities set out in the report of the trustees, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

We have been appointed auditors under the Companies Act 2006 and section 151 of the Charities Act 2011 and report in accordance with those Acts. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the charitable company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the trustees; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the report of the trustees including the Strategic Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **Opinion on financial statements**

In our opinion the financial statements:

- Give a true and fair view of the state of the group's and the parent charitable company's affairs as at 31 March 2015, and of the group's incoming resources and application of resources, including its income and expenditure, for the year then ended
- Have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice
- Have been prepared in accordance with the requirements of the Companies Act 2006 and the Charities Act 2011

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the report of the trustees, including the strategic report, for the financial year for which the financial statements are prepared is consistent with the financial statements.

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 and the Charities Act 2011 requires us to report to you if, in our opinion:

- The parent charitable company has not kept adequate and sufficient accounting records, or returns adequate for our audit have not been received from branches not visited by us
- The parent charitable company financial statements are not in agreement with the accounting records and returns
- Certain disclosures of trustees' remuneration specified by law are not made
- We have not received all the information and explanations we require for our audit

Jonathan Orchard (Senior statutory auditor)

30 December 2015

for and on behalf of Sayer Vincent LLP, Statutory Auditors

Invicta House, 108-114 Golden Lane, LONDON, EC1Y 0TL

Sayer Vincent LLP is eligible to act as auditors in terms of section 1212 of the Companies Act 2006

Concern Universal

Consolidated Statement of Financial Activities (Incorporating an income and expenditure account)

For the year ended 31 March 2015

				2015	2014 Total
		Restricted	Unrestricted	Total	(restated)
	Note	£	£	£	£
Incoming resources					
Incoming resources from generated funds					
Voluntary income	2	66,702	1,043,020	1,109,722	1,543,818
Activities for generating funds:					
General fundraising		-	5,584	5,584	2,800
Events		36	11,427	11,463	32,383
Investment income		641	19,234	19,875	41,073
Incoming resources from charitable					
activities	3				
Resilient Lives		9,902,456	1,028,609	10,931,065	15,906,524
Better Health		6,574,371	-	6,574,371	4,093,803
Upholding Rights		600,602	<u> </u>	600,602	1,551,629
Total incoming resources		17,144,808	2,107,874	19,252,682	23,172,030
Resources expended					
Costs of generating funds	4				
Costs of generating voluntary funds	7	17,417	502,071	519,488	566,313
Charitable activities		_,,,	302,072	0_0,.00	200,010
Resilient Lives		9,735,032	979,499	10,714,531	15,653,911
Better Health		5,986,027	106,660	6,092,687	4,504,141
Upholding Rights		1,011,239	51,075	1,062,314	1,565,740
Governance		30,497	40,973	71,470	40,483
Total resources expended		16,780,212	1,680,278	18,460,490	22,330,588
Net (outgoing)/incoming resources before other recognised gains/(losses)		364,596	427,596	792,192	851,561
Unrealised exchange gain on foreign currency balances		_	(30,198)	(30,198)	
Unrealised exchange loss on foreign			(30,130)	(30,130)	
currency balances (Concern Ltd)					(
		-	-	-	(1,642)
Unrealised exchange loss on foreign			(05.000)	(27.222)	(440.055)
currency balances (CUMO)		-	(35,293)	(35,293)	(119,266)
Transfers between funds		63,449	(63,449)	<u> </u>	<del>-</del>
Net movement in funds	6	428,045	298,656	726,701	730,653
Funds at the start of the year		4,168,454	1,247,335	5,415,789	4,685,136
Funds at the end of the year	16	4,596,499	1,545,991	6,142,490	5,415,789

All of the above results are derived from continuing activities. There were no other recognised gains or losses other than those stated above. Movements in funds are disclosed in note 16 to the financial statements.

#### **Concern Universal**

#### **Consolidated Balance Sheet**

#### As at 31 March 2015

Company No. 1278887

		Group		Charity	
		2015	2014	2015	2014
	Note	£	£	£	£
Fixed assets					
Tangible fixed assets	10	604,457	623,644	518,837	567,768
Current assets					
Debtors	12	2,343,878	1,781,892	1,609,757	1,060,643
Short Term Deposits		164,607	26,866	-	-
Cash at bank and in hand		4,640,958	4,106,616	3,807,559	3,623,427
	_	7,149,443	5,915,374	5,417,316	4,684,070
Creditors: amounts due within one year	13	(1,291,401)	(829,501)	(990,038)	(581,668)
Net current assets		5,858,042	5,085,873	4,427,278	4,102,402
Creditors: amounts due greater than or year					
yeui	13 _	(320,009)	(293,728)	(119,623)	(177,150)
Net assets	14 =	6,142,490	5,415,789	4,826,492	4,493,020
Funds					
Restricted funds		4,986,994	4,595,538	4,931,883	4,472,277
Restricted funds in deficit		(390,495)	(427,084)	(390,495)	(427,084)
Unrestricted funds:					
General funds		268,219	407,892	269,122	407,894
Designated funds	_	1,277,772	839,443	15,982	39,933
Total funds	16	6,142,490	5,415,789	4,826,492	4,493,020

Approved by the trustees on 29 December 2015 and signed on their behalf by

Peter Ayres

Chair of Trustees, Concern Universal

### **Consolidated Cash Flow Statement**

### As at 31 March 2015

			2015	2014
			£	£
Net cash inflow from operating activities Investment income Payments to acquire tangible fixed assets			959,201 19,875 (241,502)	1,433,296 41,073 (207,476)
Acquisition of Village Aid's net fixed assests Effect of foreign exchange rate movements			(65,491)	(954) (120,908)
Increase/(decrease) in cash in the year			672,083	1,145,031
Net cash resources at 1 April 2014:	Parent Subsidiary		3,623,427 510,055	2,435,767 552,684
Net cash resources at 31 March 2015			4,805,565	4,133,482
Reconciliation of net incoming resources to	net cash inflow fro	om operating activ	vities:	
			2015	2014
			£	£
Net (outgoing)/incoming resources			726,701	730,653
Effect of foreign exchange rate movements Investment income			65,491 (19,875)	120,908 (41,073)
Depreciation & amortisation			245,887	187,570
Unrealised exchange loss on CUMO assets			(3,339)	7,962
Loss on disposal			18,141	1,254
(Increase) in debtors Increase in creditors			(561,986) 488,181	538,812 (112,790)
Net cash inflow from operating activities			959,201	1,433,296
Analysis of cash balances				
	Charity £	Subsidiaries £	Total £	2014 £
General accounts in the UK	486,784	69,424	556,208	768,556
Project specific accounts in the UK	1,162,337	-	1,162,337	881,583
Held in overseas accounts	2,158,434	928,586	3,087,020	2,483,343
Total cash funds held	3,807,555	998,010	4,805,565	4,133,482

#### Notes to the financial statements

#### For the year ended 31 March 2015

#### 1. Accounting policies

- a) The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards and the Companies Act 2006. They follow the recommendations in the Statement of Recommended Practice, Accounting and Reporting by Charities (SORP 2005).
- b) Consolidated financial statements have been prepared for the charity and its wholly owned subsidiaries, CUMO Microfinance, Concern and Village Aid. The results of these subsidiaries have been included in the Consolidated Statement of Financial Activities on a line by line basis.
  - In accordance with Section 408 of the Companies Act 2006 and paragraph 397 of SORP 2005, a separate Statement of Financial Activities for Concern Universal has not been prepared.
- c) Voluntary income is received by way of donations and gifts and is included in full in the Statement of Financial Activities when received or receivable. Donated services and gifts in kind are not included unless they represent goods or services which would have otherwise been purchased, in which case they are valued and brought in as income and the appropriate expenditure.
- d) Revenue grants are credited to the Statement of Financial Activities when received or receivable which ever is earlier, unless they relate to a specific future period, in which case they are deferred.
- e) Restricted funds are to be used for specific purposes as laid down by the donor. Expenditure which meets these criteria is charged to the fund.
- f) Unrestricted funds are donations and other incoming resources received or generated for the charitable purposes.
- g) Designated funds are unrestricted funds earmarked by the trustees for particular purposes.
- h) Grants payable to partner organisations are included in the Statement of Financial Activities in the year in which they are payable.
- i) Resources expended are recognised in the period in which they are incurred. Resources expended include attributable VAT which cannot be recovered.

Resources expended are allocated to the particular activity where the cost relates directly to that activity. The cost of overall direction and administration of each activity, comprising the salary and overhead costs of the central function, is apportioned on the following basis which is an estimate, based on staff time, of the amount attributable to each activity.

Resilient Lives 72.58%
Better health 18.54%
Upholding Rights 8.88%

Governance costs include the management of Concern Universal's assets, organisational management and compliance with constitutional and statutory requirements.

#### Notes to the financial statements

### For the year ended 31 March 2015

#### 1. Accounting policies (continued)

- j) Costs of generating voluntary funds relate to the costs incurred by Concern Universal in fundraising and publicity.
- k) Depreciation or amortisation is provided on all fixed assets at rates calculated to write off the cost of each asset over its expected useful life, The rates in use are as follows:

#### **Concern Universal**

Office furniture and equipment: reducing balance basis at an annual rate of 20%

ITC Equipment: reducing balance basis at an annual rate of 33.3% Vehicles: reducing balance basis at an annual rate of 33.3% Drilling Rig: reducing balance basis at an annual rate of 33.3% Land & Buildings: reducing balance basis at an annual rate of 5%

Capitalised development costs: reducing balance basis at an annual rate of 33%

#### **CUMO**

Office furniture and equipment: straight line basis at an annual rate of 25%

ITC Equipment: straight line basis at an annual rate of 33.3%

Vehicles: straight line basis at an annual rate of 20%

There are no material differences arising from the different treatment of depreciation within CUMO.

Items of equipment are capitalised where the purchase price exceeds £1,000. Depreciation costs are allocated to activities on the basis of the use of the related assets in those activities. Assets are reviewed for impairment if circumstances indicate their carrying value may exceed their net realisable value and value in use.

- I) Rentals payable under operating leases, where substantially all the risks and rewards of ownership remain with the lessor, are charged to the Statement of Financial Activities in the year in which they fall due.
- m) Transactions in foreign currencies are translated at a daily average rate. Balances denominated in foreign currencies are translated at the rate of exchange prevailing at the year end. Exchange differences are taken into account in arriving at the net incoming resources for the year.
- n) The charitable company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the charitable company in an independently administered fund. The pension cost charge represents contributions payable under the scheme by the charitable company to the fund. The charitable company has no liability under the scheme other than for the payment of those contributions.
- o) The charitable company is granted exemption from corporation tax as all its income arises from or is applied for charitable purposes. Its subsidiary CUMO is a controlled foreign company, however trading profits of CUMO arise from and are applied to the charitable purpose of providing microfinance loans to clients in rural areas within Malawi living in extreme poverty, to enable them to improve their livelihoods. No portion of CUMO profits passes to Concern Universal as parent company.

# Notes to the financial statements

2.	Voluntary Income				
		Restricted	Unrestricted	2015 Total	2014 Tota
		£	£	£	f
	Committed giving	66,149	288,047	354,196	367,360
	Miscellaneous grants & donations	-	721,844	721,844	1,158,437
	Legacies	553	-	553	-
	Appeals and collections		33,129	33,129	18,021
	Total grants =	66,702	1,043,020	1,109,722	1,543,818
3.	Activities in furtherance of the charity's objects				
				2015	2014
		Restricted	Unrestricted		
		_	_	Total	Total (restated)
	Death and Thomas	£	£	£	f
	Resilient Lives	89,426		89,426	14,602
	Action Aid AGFUND	13,142	-	13,142	14,602 117,293
	African Fertiliser and Agribusiness Partnership	53,470	_	53,470	117,295
	Australian Foundation for the Peoples of Asia	471,220	_	471,220	509,569
	Alliance for a Green Revolution in Africa (AGRA)	654,721	_	654,721	1,000,557
	Australian High Commissions	59,671	_	59,671	46,517
	Big Lottery Fund	496,440	-	496,440	191,878
	CARE International	-	-	-	295,541
	Charitable Foundation	-		-	112,684
	CIP	-		-	12,038
	Clioma	-	-	-	20,645
	Coca Cola	65,302	-	65,302	
	Concern Ltd	-	-	-	127,131
	Cordaid	201,808	-	201,808	357,274
	CUMO	-	1,028,609	1,028,609	758,105
	Department for International Development	2,801,028	-	2,801,028	2,562,321
	European Commission	1,337,086	-	1,337,086	2,135,203
	European Community of West African States	20.407		20.407	
	(ECOWAS) Fondation de France	20,487	-	20,487	12.076
	GIZ Health	- 55,594	-	- 55,594	13,076
	ICRAF	33,394	_	-	8,759
	International Fund for Agricultural Dvelopment	71,593	_	71,593	21,244
	International Potato Centre (CIP)	14,352	_	14,352	21,21
	Irish Aid	1,106,427	_	1,106,427	1,616,562
	JA Clark Charitable Trust	25,000	-	25,000	, = =, = =
	Miscellaneous Income	287,520	-	287,520	434,040
	Oxfam	21,789	-	21,789	1,220
	Polish Embassy	-	-	-	18,893
	Reliance Financial Services	11,734	-	11,734	
	Save the Children	78,781	-	78,781	
	Scottish Aid	-	-	-	57,115
	Solidaridad/Schokland Fund	180,579	-	180,579	
	The One Foundation	90,576	-	90,576	114,000
	USAid	118,086	-	118,086	2,299
	Village Aid	108,776	-	108,776	45.00
	William Cadbury Trust	-	-	-	45,000
	Waterloo Foundation	1 /17 0/0	-	1 /17 0/0	11,005
	World Food Programme Zochonis Charitable Trust	1,417,848 50,000		1,417,848 50,000	5,301,953
	_	9,902,456	1,028,609	10,931,065	15,906,524

# Notes to the financial statements

# For the year ended 31 March 2015

# 3. Activities in furtherance of the charity's objects (continued)

	Restricted	Unrestricted	2015	2014
	£	£	Total £	Total (restated) £
Better Health				
Against Malaria Foundation	1,329,194	-	1,329,194	430,496
Ausaid	29,395	-	29,395	29,522
Australian Foundation for the Peoples of Asia &				
the Pacific	610,367	-	610,367	109,415
Christian Aid	-	-	-	4,500
Comic relief	73,402	-	73,402	122,903
Cordaid	305,246	-	305,246	67,317
Department for International Development	-	-	-	409,994
Electric Aid	-	-	-	10,522
European Commission	541,419	-	541,419	631,363
GIZ Health	15,296	-	15,296	-
Irish Aid	242,468	-	242,468	48,531
Japanese Embassies	4,934	-	4,934	62,966
Miscellaneous Income	39,888	-	39,888	111,557
NOVA	-		-	4,281
Oxfam	38,775	-	38,775	-
PLAN International	149,365	-	149,365	389,062
Solidaridad/ Schokeland Fund	-	-	-	19,051
One Foundation	168,536	_	168,536	179,999
PZ Cussons	78,327	_	78,327	-
Swiss Agency for Development and Cooperation	. 0,0		,	
(SDC Mozambique)	40,983	-	40,983	-
UNICEF	1,899,432	_	1,899,432	516,670
UNOPS (GSF)	873,320	_	873,320	863,070
USAID	-	_	-	16,727
Vitol	17,364	-	17,364	45,133
World Food Programme	116,660	-	116,660	20,724
				-,
	6,574,371	<del></del> -	6,574,371	4,093,803
	Restricted	Unrestricted	2015	2014
			Total	Total (restated)
	£	£	£	£
Upholding Rights				
Australian Foundation for the Peoples of Asia &				
the Pacific	-	-	-	62,154
Australian High Commissions Civil Society Support Mechanism (MASC)	-	-	-	47,845
Mozambique	12 000		12 000	62 110
-	12,898	-	12,898	63,110
DAM Bangladesh Electric Aid	- 8,084	-	- 8,084	1,955
		-	-	11,578
European Commission Ford Foundation	120,175	-	120,175	615,264
Irish Aid	-	-	-	60,960
Miscellaneous Income	13,704	-	12 704	89,760
Swiss Agency for Development and Cooperation	13,704	-	13,704	88,625
(SDC Mozambique)	322,407	-	322,407	240,057
Tilitonse	103,630	-	103,630	57,314
United Nations Democracy Fund (UNDEF)	-	-	-	35,682
USAid	19,704	-	19,704	-
World Bank		<del>-</del> -		177,325
	600,602	<u> </u>	600,602	1,551,629

### Notes to the financial statements

# For the year ended 31 March 2015

# 4. Total resources expended

	Fundraising and publicity	Resilient Lives	Better Health	Upholding Rights	Support costs	Governance	2015 Total	2014 Total
	£	£	£	£	£	£	£	£
Staff costs (note 8)	411,127	1,688,881	924,372	81,505	1,777,937	17,661	4,901,483	4,841,088
Office costs	84,557	446,099	239,061	29,985	697,661	27,502	1,524,865	1,198,723
Transport	23,804	296,983	231,475	12,266	133,327	424	698,279	567,403
Equipment (not capitalised)	-	77,552	111,395	262	22,868	-	212,077	240,026
Grants payable to partners (note								
5a)	-	3,115,190	1,207,117	195,333	1,705	-	4,519,345	5,514,768
Other project activities		3,165,924	2,881,836	504,764	26,034	25,883	6,604,441	9,968,580
Total resources expended	519,488	8,790,629	5,595,256	824,115	2,659,532	71,470	18,460,490	22,330,588
Support costs		1,923,902	497,431	238,199	(2,659,532)		<u> </u>	
Total resources expended	519,488	10,714,531	6,092,687	1,062,314	<u>-</u>	71,470	18,460,490	22,330,588

#### Notes to the financial statements

### For the year ended 31 March 2015

### 5a Grants payable to partners

	Resilient Lives	Better Health	Upholding Rights	2015 Total	2014 Total
	£	£	£	£	£
Bangladesh	725,427	857,557	-	1,582,984	2,083,682
Brazil	1,360	-	86,528	87,888	103,540
Gambia	100,880	18,290	24,130	143,300	162,537
Ghana	6,490	22,714	40,391	69,595	34,591
Guinea	77,485	-	-	77,485	59,405
Kenya	61,177	19,258	-	80,435	98,461
Malawi	-	-	-	-	3,000
Mozambique	436,852	-	45,989	482,841	718,499
Nigeria	-	289,298	-	289,298	96,444
UK	1,705,519		<u> </u>	1,705,519	2,154,609
Total resources expended	3,115,190	1,207,117	197,038	4,519,345	5,514,769
Total resources experiueu	3,113,190	1,207,117	137,036	4,313,343	3,314,709

Partner payments for 2014 have been restated to show that the Discover Partner payments were made from the UK and not Malawi.

### Notes to the financial statements

### For the year ended 31 March 2015

5b	Analysis of grants paid in excess of £50,000		
35	Analysis of grants paid in excess of £30,000	2015	2014
		£	£
	Ashroy Foundation, Bangladesh	148,674	51,632
	CLÍOMA LIMITED	-	61,785
	Cooperazione Internazionale (COOPI)	546,155	441,405
	CUMO Malawi	-	123,411
	Cunhã Coletivo Feminista, Brazil	87,554	102,013
	Dhaka Ahsania Mission (DAM), Bangladesh	568,181	831,316
	FAMOD Mozambique	-	65,416
	GOAL	498,920	633,732
	GRAUS Bangladesh	192,302	_
	IC Bangladesh	132,002	52,357
	IDEA Mozambique	-	32,337
	·	51,011	<u>-</u>
	IFDC/AGRIMERIC Mozambique	-	58,426
	Kixiquila Mozambique	76,502	129,714
	KULIMA Mozambique	135,381	192,128
	MMS Bangladesh	80,915	-
	NSS Bangladesh	-	278,803 446,991
	N.Z. EKATA Mohila Samiti (EKATA), Bangladesh OCODEMA Mozambique	- 68,814	52,957
	Rashtriya Gramin Vikas NidhiAruna (RGVN), India	00,014	250,349
	RGVN	166,172	230,343
	Self Help Africa	271,723	663,358
	Society for Peoples' Action in Change and Equity (SPACE), Bangladesh	205,739	-
	SolarAid	-	165,608
	Wuli and Sandu Development Agency (WASDA), Gambia	84,980	95,902
	WOKIKE Kenya	61,177	67,120
	Zebarang Bangladesh	189,954	-
	Grants under £50,000	1,085,191	750,345
	Total	4,519,345	5,514,768
6.	Net incoming resources for the year		
	This is stated after charging:	2015	2014
	5 - 5 - 5 - 5 - 5 - 5 - 5 - 5 - 5 - 5 -	£	£
	Depreciation	245,887	162,186
	Trustees' indemnity insurance	1,958	102,100
	Trustees' expenses	5,349	4,535
	Loss on disposal	16,855	1,254
	Auditors' remuneration:	_0,000	_,
	<ul> <li>Audit</li> </ul>	21,600	18,300
	<ul> <li>Under accrual for previous year</li> </ul>	3,600	2,400
	Operating lease rentals:	3,000	2,400
	<ul><li>Property</li></ul>	230,202	232,331
	• Other	1,572	2,701

The number of trustees receiving expenses was 3 (2014: 4). Remuneration received by trustees was nil (2014: Nil). Trustees expenses covered travel and accommodation costs incurred in attending trustee meetings, training costs and travel costs incurred visiting Country Programmes.

# Notes to the financial statements

7.	Gifts in Kind (group and charity)				
	10 11 11 11 11			2015	2014
				£	£
	Against Malaria foundation - Mosquito nets			1,202,084	335,284
	World Food Programe, Foodstuffs for distribution	on in Malawi		813,701	5,306,104
	Fertiliser in Mozambique Rent discount, UK (Peter Hill esq)			53,470 2,000	2,000
	Bicton Overseas Agricultural Trust, training burs	aries		4,300	6,407
	Leadership Trust, training bursaries	ouries		5,752	67,788
	Total Gifts in Kind		_	2,081,307	5,717,583
			:	<del></del> .	<u> </u>
	All donations in kind are shown at valuations pr	ovided by the d	onor.		
8.	Staff costs and numbers				
		UK	International	2015	2014
		£	£	£	£
	Salaries and wages	924,067	3,579,037	4,503,104	4,215,718
	Social security costs	88,123	-	88,123	81,693
	Pension contributions	12,663	-	12,663	23,751
	Other staff costs	140,952	156,641	297,593	519,924
		1,165,805	3,735,678	4,901,483	4,841,086
	Total emoluments paid to staff were:	936,730	3,579,037	4,515,767	4,239,469
	The number of employees whose emoluments, more in the year were as follows:	as defined for t	axation purpose		
				2015	2014
	£70,000 - £79,999			£ 1	£ -
			=		
	The average weekly number of employees (full-	time equivalen	t) during the yea	r was as follows:	
		UK	International	2015	2014
				No.	No.
	Charity				
	Operations	11	433	444	411
	Fundraising and publicity	15	-	15	17
	Governance	1	-	1	1
	Subsidiary (CUMO) Operations	-	150	150	149
	Subsidiary (Village Aid)				
	Operations	2	_	2	2
	Fundraising and publicity	1	-	1	1
	Subsidiary (Concern)	-	-	-	-
	Total Group Employees	30	 583	613	581
	Total Group Employees	30	303	013	201

### Notes to the financial statements

### For the year ended 31 March 2015

### 9. Taxation

The charitable company is exempt from corporation tax as all its income is charitable and is applied for charitable purposes.

### 10. Fixed assets

i incu dobcio					
			Office		
	Land and		furniture &		
	buildings	Drilling rig	equipment	Vehicles	Total
	•				
Group:	£	£	£	£	£
COST					
	126 526	205.050	100 724	1 200 916	1 041 025
At 1 April 2014	126,526	305,959	108,734	1,299,816	1,841,035
Additions in year	-	131,481	25,820	84,201	241,502
Disposals in year	-	(57,679)	(7,612)	(309,116)	(374,407)
Unrealised exchange loss on					
CUMO asset valuation			2,445	5,646	8,091
COIVIO asset valuation			2,443	3,040	8,031
At 31 March 2015	126,526	379,761	129,387	1,080,547	1,716,221
7.10.02.111.011.20.20		0.07.0=			
DEDDECLATION					
DEPRECIATION					
At 1 April 2014	12,911	154,154	78,684	971,642	1,217,391
Charge for the year	5,680	97,983	14,402	127,822	245,887
Disposal in year	_	(56,368)	(6,704)	(293,194)	(356,266)
Unrealised exchange loss on		(//	(-/ - /	( / - /	(,
CUMO asset valuation			1 770	2.072	4 752
COIVIO asset valuation			1,779	2,973	4,752
At 31 March 2015	18,591	195,769	88,161	809,243	1,111,764
7.10.02.111.011.20.20				3337233	
NET DOOK VALUE					
NET BOOK VALUE	407.025	402.002	44 226	274 204	604.457
At 31 March 2015	107,935	183,992	41,226	271,304	604,457
At 31 March 2014	113,615	151,805	30,050	328,174	623,644
At 31 March 2014	113,013	131,603	30,030	320,174	023,044
			Office		
	Land and		Furniture &		
					_
	Buildings	Drilling Rig	Equipment	Vehicles	Total
Charity:	£	£	£	£	£
COST					
At 1 April 2014	126,526	305,959	48,538	1,195,587	1,676,610
Additions in year	, _	131,481	14,213	36,216	181,910
·		· ·			
Disposals in year		(57,680)	(7,545)	(297,411)	(362,636)
	106 506	272 762	== 200	004000	4 40= 004
At 31 March 2015	126,526	379,760	55,206	934,392	1,495,884
DEPRECIATION					
At 1 April 2014	12,911	154,154	31,255	910,522	1,108,842
Charge for the year	5,680	97,983	6,612	103,711	213,986
=	3,000			•	
Disposal in year		(56,368)	(6,704)	(282,709)	(345,781)
At 31 March 2015	18,591	195,769	31,163	731,524	977,047
At 31 Water 2013	10,551	133,703	31,103	751,524	377,047
NET DOOK WALLE					
NET BOOK VALUE	4 <b></b>	400			F40
At 31 March 2015	107,935	183,991	24,043	202,868	518,837
			-		,
At 31 March 2014	113,615	151,805	17,283	285,065	567,768
At 31 March 2014			17,283		567,768

All tangible fixed assets are used for direct charitable purposes.

#### Notes to the financial statements

#### For the year ended 31 March 2015

### 11. Subsidiary undertakings

The Charity controls Concern Universal Ghana, a company limited by guarantee incorporated in Ghana. Accounts for Concern Universal Ghana have been prepared and audited in Ghanaian new Cedis for the year ended 31 March 2015. Concern Universal Ghana is accounted for as a country programme within Concern Universal and therefore its results are fully consolidated into Concern Universal's accounts.

The charity controls CUMO Microfinance Ltd, a company limited by guarantee and incorporated in Malawi. Accounts for CUMO have been prepared and audited in Malawi Kwacha for the year to 31 December 2014. These accounts, adjusted to the year to 31 March 2015 have been consolidated into Concern Universal's accounts on a line by line basis. The Trustees consider that given seasonal factors affecting the take up of loans by CUMO's client group, it is currently appropriate to maintain a different accounting year end for CUMO from Concern Universal.

As the CUMO audited accounts are prepared in Malawi Kwacha, an unrealised gain/(loss) on translation of these accounts for consolidation is shown as an exceptional item on the face of the Statement of Financial Activities

CUMO Profit and Loss Account	2015 £	2014 £
Operating income Operating grant	859,897 288,342	603,897 154,208
Total operating income	1,148,239	758,105
Administration costs	(681,415)	(588,875)
Profit before interest and tax Net interest receivable	466,824 18,894	169,230 24,616
Net profit Amount gift aided to the charity	485,718 	193,846 -
Result for the year UK corporation tax	485,718 	193,846
Result retained in the subsidiary	485,718	193,846
The aggregate of the assets, liabilities and funds was:	2015	2014
Assets Liabilities	£ 1,762,078 (512,143)	f 1,134,634 (335,124)
Funds	1,249,935	799,510

The charity controls Concern Ltd, a company limited by guarantee incorporated in the United Kingdom. The results for the year to 31 March 2015 has been consolidated on a line by line basis.

#### Notes to the financial statements

#### For the year ended 31 March 2015

11.	Subsidiary undertakings (continued)		
		2015	2014
	Concern Ltd Profit and Loss Account	£	£
	Turnover	-	313,240
	Cost of sales	-	-
	Gross profit	-	313,240
	Admin & distribution costs	-	-
	Operating profit	-	313,240
	Realised exchange loss	-	(5,581)
	Unrealised exchange loss	-	(1,642)
	Gift aid to parent undertaking		(306,017)
	Profit on ordinary activities before taxation	-	-
	Taxation		
	Profit for the financial year		
	The aggregate of the assets, liabilities and funds was:		
		2015	2014
		£	£
	Assets	1,385	38,764
	Liabilities	(1,385)	(38,764)
	Funds		

The charity became the controlling member of the Village Aid, a UK charitable company limited by Guarantee (company no. 03446625, charity no. 1067322) on 18 March 2014. Village Aid works with people in Africa to secure long term positive change in their lives, by developing strong working relationships with local community partners, supporting them to build their own capacity and supporting the delivery of grassroots programmes including; Education & Learning, Securing Livelihoods and Advocacy & Justice. The approach and activities of Villag Aid closely reflect that of Concern Universal. The summarised statement of financial activities for the 12 months to 31 March 2015 and assets and liabilities as at 31 March 2015 are shown below. Full accounts are filed with the Charity Commission and Companies House.

### Village Aid income and expenditure summary

	Restricted	Unrestricted	2015	2014
	£	£	£	£
Income	156,394	101,466	257,860	317,933
Expenditure	(152,919)	(162,137)	(315,056)	(274,038)
Net incoming/(outgoing) resources for the year	3,475	(60,671)	(57,196)	43,895
Funds at the start of the year	19,554	103,706	123,260	79,365
Funds at the end of the year	23,029	43,035	66,064	123,260

# Notes to the financial statements

	ric year chaca 31 March 2013				
11.	Subsidiary undertakings (continued)				
	Village Aid balance sheet			2015	2014
				£	£
	Assets			90,124	152,780
	Liabilities		,	(24,060)	(29,520)
				66,064	123,260
			;	00,004	123,200
	Restricted funds			23,029	19,554
	Unrestricted funds		•	43,035	103,706
			:	66,064	123,260
	Ghana income and expenditure summary				
	Gilana income and expenditure summary	Restricted	Unrestricted	2015	2014
		£	£	£	£
	Income	430,291	394,491	824,782	673,133
	Expenditure	(444,595)	(400,119)	(844,714)	(454,312)
	Net incoming/(outgoing) resources for the	(14,304)	(5,628)	(19,932)	218,821
	year	(= :,55 :,	(5,525)	(==,===,	
	5 1	200.540	40.450	242.404	444 442
	Funds at the start of the year Exchange loss on translation to GBP	299,649 -	12,452 (53,878)	312,101 (53,878)	141,443 (48,163)
	Funds at the end of the year	285,345	(47,054)	238,291	312,101
	Ghana balance sheet			2015	2014
	Gilana Maiance Sheet			£	£
	A			254 544	220.000
	Assets Liabilities			254,514 (16,223)	320,008 (7,907)
			•		<u> </u>
			;	238,291	312,101
	Restricted funds			285,345	299,649
	Unrestricted funds			(47,054)	12,452
				238,291	312,101
		.1	6.11		
	The parent charity's gross income and results for	or the year are a	is follows:	2015	2014
				£	£
	Grass income			10 020 001	22 172 020
	Gross income Results for the year (surplus/(deficit))			18,028,991 333,473	23,172,030 730,653
	1 ( 1 1 ( 1)		;		-,

# Notes to the financial statements

### For the year ended 31 March 2015

12.	Debtors	Group		Charity	
		2015	<b>2015</b> 2014		2014
		£	£	£	£
	Trade debtors	469,762	511,032	412,967	380,734
	CUMO outstanding client loans	641,931	585,977	-	-
	Amounts due from donors	1,060,463	616,147	1,063,458	655,141
	Prepayments	100,472	21,220	92,170	13,006
	Other debtors	71,250	47,516	41,162	11,762
		2,343,878	1,781,892	1,609,757	1,060,643

# 13. Creditors : Amounts falling due within one year

	Group		Charity		
	2015	2014	2015	2014	
	£	£	£	£	
Taxation and social security costs	29,834	602	28,975	-	
Bank overdraft	-	3,331	-	-	
Trade creditors	624,481	418,875	612,895	367,210	
Accruals	377,230	173,295	237,478	116,535	
CUMO loan collateral fund	127,432	106,004	-	-	
Loan: Waterloo Foundation	37,527	35,347	37,527	35,347	
Loan: J. Thomas	20,000	-	20,000	-	
Loan: Drilling rig	50,000	50,000	50,000	50,000	
Sundry	24,897	42,047	3,163	12,576	
	1,291,401	829,501	990,038	581,668	

# Creditors: Amounts falling due greater than one year

	Group		Charity	
	2015	2014	2015	2014
	£	£	£	£
Loan: Waterloo Foundation	19,623	57,150	19,623	57,150
Loan: Drilling rig	100,000	100,000	100,000	100,000
Loan: J. Thomas	-	20,000	-	20,000
CUMO - amounts due to funders	200,386	116,578	-	_
	320,009	293,728	119,623	177,150
Loan: Drilling rig Loan: J. Thomas	100,000	100,000 20,000 116,578	100,000	100,00 20,00

Interest accrued on the loan from Waterloo Foundation in the year was £4,696 (2014 £7,827)

### Notes to the financial statements

### For the year ended 31 March 2015

14.	Analysis of net assets between funds				
	•	Restricted	Designated		
		funds	funds	General funds	Total funds
	Group:	£	£	£	£
	Fixed assets	397,358	190,390	16,709	604,457
	Net current assets	4,199,142	1,287,450	371,450	5,858,042
	Long term liabilities		(200,386)	(119,623)	(320,009)
	Net assets at 31 March 2015	4,596,500	1,277,454	268,536	6,142,490

### 15. Operating lease commitments

The charitable company had annual commitments under operating leases expiring as follows:

Group	Property		Equipment	
		2014		2014
	2015	(restated)	2015	(restated)
	£	£	£	£
0 - 1 year	126,651	178,704	-	-
1 - 2 years	53,944	39,048	-	-
2 - 5 years	49,607	14,579	1,572	2,701
			_	·
<u>-</u>	230,202	232,331	1,572	2,701
Charity	Prope	erty	Equipn	nent
		2014		
	2015	(restated)	2015	2014
	£	£	£	£
0 - 1 year	113,355	164,514	-	-
1 - 2 years	53,944	39,048	-	-
2 - 5 years	38,972	5,389	1,200	2,401
_	206,271	208,951	1,200	2,401

Operating Lease Commitments in 2015 reports organisational leases. In the 2014 Accounts the Operating Lease Commitments reported UK leases only, therefore the 2014 figures have been restated to include leases for the whole organisation.

# For the year ended 31 March 2015

### 16. Movements in funds

Restricted funds (analysed by donors gre	ater than £100 At 1 April	,000):			
	2014	Incoming	Outgoing		At 31 March
Group and Charity:	(restated)	resources	resources	Transfers	2015
,	£	£	£	£	£
Upholding Rights					
Cross River State (Nigeria)					
Development suport	19,817	-	(1,127)	-	18,690
European Commission respect for					
rights	304,872	63,052	(375,321)	-	(7,397)
"Live without Limits", Irish Aid	57,945	-	(58,392)	-	(447)
Swiss Agency for Co-operation &					
Development	303	322,408	(238,784)	-	83,927
Tilitonse - EQUIPS	59,281	103,629	(100,234)		62,676
World Bank, social accountability	177,241	-	(126,341)	-	50,900
Others	34,471	111,513	(111,040)	<u> </u>	34,944
Upholding Rights Total	653,930	600,602	(1,011,239)		243,293
Better Health					
	33,617	-	(34,218)	601	-
AFAP Maternal and Child health, Kenya					
AMF - Balaka and Dedza net	37,918	123,842	(52,890)	-	108,870
distribution, Malawi	20.522	F0F 000	(245.225)		
DFAT - Phalambe SWASH, Malawi Comic Relief child health	29,522	585,092	(315,236)	-	299,378
	63,873	73,401	(82,024)	-	55,250
improvement, Malawi	(115)	75 605	(77.420)		(4.040)
Cordaid, improving health	(115)	75,605	(77,438)	-	(1,948)
DfID water and sanitation, Malawi	(27,431)	34	-	27,397	-
(Kasumbu & Mpando Phase 1)					
DfID water and sanitation, Malawi	38,188	-	(638)	(37,550)	-
(Kasumbu & Mpando Phase 2)					
European Commission, improving health	1,516	1,856,568	(1,735,233)	-	122,851
GSF - UNOPS, improving Health	1,010,968	879,890	(693,918)	-	1,196,940
Irish Aid Better Health	(80,332)	242,467	(122,111)		40,024
One Foundation, Clean Water &	161,289	112,536	(203,352)	_	70,473
Sanitation promotion, Malawi	101,200	112,000	(=00)00=7		7 5, 11 5
PLAN International, Better Health	11,712	149,365	(49,173)		111,904
UNICEF, Clean Water & Sanitation	42,467	1,899,431	(1,871,770)	_	70,128
promotion, Malawi	,,	_,000,401	(=,0, ±,,,0)		. 0,110
World Food Programme, Better Health	(37,142)	-	(7,838)	62,152	17,172
Drilling rig campaign	116,976		(02 552)		24,424
Drilling rig campaign Others	321,993	576,140	(92,552) (647,636)	- 7,548	24,424 258,045
•	, ı	370,140			230,043
Better Health Total	1,725,019	6,574,371	(5,986,027)	60,148	2,373,511

Movements in funds (continued)					
	At 1 April				
	2014	Incoming	Outgoing		At 31 Marc
	(restated)	Resources	Resources	Transfers	201
Resilient Lives	£	£	£	£	
AFAP, poverty reduction	87,490	273,090	(311,464)	-	49,11
AGFund	24,626	13,142	-	-	37,76
Alliance for Green Revolution in Africa	68,338	650,434	(703,776)	-	14,99
Big Lottery Fund, Resilient Lives, Gambia	61,299	125,389	(148,358)	-	38,33
Big Lottery Fund, Building Markets for the poor, Guinea	22	246,788	(144,230)	-	102,58
Big Lottery Fund, Helping Costal Communities	-	77,847	(6,008)		71,83
The Charitable Foundation, Livelihood improvement, Malawi	71,780	73,524	(73,306)	-	71,99
Cordaid, Resilient Lives	240,603	51,086	(246,534)	_	45,15
DFID Resilient Lives	(157,754)	2,339,186	(2,181,432)	-	
European Commission, Resilient Lives	257,763	1,661,965	(1,584,302)	(30,107)	305,31
Irish Aid, Resilient Lives	630,842	1,106,427	(1,455,107)	5,777	287,93
DfID/ One Foil Flood response	107,246	552,411	(411,484)	-	248,17
World Food Programme Food distribution, Malawi	(196,615)	1,417,848	(1,219,390)	-	1,84
Village Aid	123,260	176,155	(233,351)	_	66,06
Others	470,605	1,204,543	(1,064,204)	27,631	638,57
Resilient Lives Total	1,789,505	9,969,835	(9,782,946)	3,301	1,979,69
Total restricted funds	4,168,454	17,144,808	(16,780,212)	63,449	4,596,49
	At 1 April	Incoming	Outgoing		At 31 Marc
roup and Charity:	2014	resources	resources	Transfers	201
•	£	£	£	£	i
nrestricted funds: Designated funds: UK					
Sustainable energy fund	27,046	_	_	(10,951)	16,09
Fixed asset fund	4,854	18,452	(6,597)	(10,551)	16,70
Malawi	.,65	20, .02	(0,001)		_3,:3
Eureka rig	-	-	(6,840)	_	(6,840
Replacement vehicles	-	-	(7,971)	-	(7,971
Medical fund	2,732	340	(424)	-	2,64
CUMO loan funds	799,510	1,047,503	(597,078)	-	1,249,93
Gambia					
Vehicle replacement	5,301	-	1,895	<u>-</u>	7,19
Total designated funds	839,443	1,066,295	(617,015)	(10,951)	1,277,77
eneral funds	407,892	1,041,579	(1,128,754)	(52,498)	268,21
otal unrestricted funds	1,247,335	2,107,874	(1,745,769)	(63,449)	1,545,99
otal funds	5,415,789	19,252,682	(18,525,981)		6,142,49
;					

#### Notes to the financial statements

### For the year ended 31 March 2015

#### 16. Movements in funds (continued)

#### **Purposes of restricted funds**

Restricted funds consist of donor funding for specific development projects, plus an allocation of voluntary income restricted for other purposes than specific development projects. The funds held within Village Aid have also been shown as restricted in the group accounts as they are to be spent in line with Village Aid's objectives.

Where fund balances are in deficit, this is due to payments due from donors not having been received at year end. We have not accrued for this income on grounds of prudence.

A significant proportion of the restricted funds balance is held in cash funds in project specific bank accounts and as such is not available for group cash resources.

#### **Purposes of designated funds**

The eureka rig fund is designated for the replacement of drilling equipment in Malawi.

The vehicle replacement funds are designated for replacement of vehicles in the specified country programmes.

The fixed asset fund is designated to ensure that there is fund cover for the net book value of fixed assets that would otherwise be held in general funds. This is to ensure that the reported general fund balance equates to free funds.

The medical fund is designated for support of victims of HIV AIDs and their families within the Malawi staff.

CUMO loan funds are held for making microfinance loans in Malawi, specifically to living those in extreme poverty in rural areas. These funds arise from initial grants from the Department for International Development (granted to establish a revolving loan fund), supplemented by surpluses generated through the charging of loan interest, less the cost of administering the loans. The cash resources of CUMO are not available for group cash resources.

### 17 Related party transactions

During the year to 31 March 2015, Concern Universal received £57,500 from its subsidiary Village Aid which is regarded as a related party (2014 - £Nil).

During the year to 31 March 2015, Concern Universal received £Nil from its subsidiary Concern which is regarded as a related party (2014 - £306,017).

#### 18 Capital Commitments

At the 31 March 2015 there were no capital commitments (2014 - £135,495 was outstanding as a commitment to complete the purchase of a drilling rig).